# Principles of Corporate Finance Professor James J. Barkocy 

## CHAPTER 8



## Net Present Value and Other Investment Criteria

"There are three kinds of people; the ones that can count and the ones that can't."

## Net Present Value

Net Present Value - Present value of cash flows minus initial investments.

Opportunity Cost of Capital - Expected rate of return given up by investing in a project

## Net Present Value

## Example

Suppose we can invest $\$ 350,000$ today and receive $\$ 400,000$ in one year. What is our increase in value given a $7 \%$ expected return?



## Net Present Value

## NPV = PV - required investment

$$
N P V=C_{0}+\frac{C^{t}}{(1+r)^{t}}
$$

$$
N P V=C_{0}+\frac{C_{1}}{(1+r)^{1}}+\frac{C_{2}}{(1+r)^{2}}+\ldots+\frac{C_{t}}{(1+r)^{t}}
$$

## Net Present Value

## Example

You have the opportunity to purchase an office building. You have a tenant lined up that will generate $\$ 25,000$ per year in cash flows for three years. At the end of three years you anticipate selling the building for $\$ 450,000$. How much would you be willing to pay for the building?


## 

Example - continued


## Net Present Value

## Example - continued

If the building is being offered for sale at a price of $\$ 375,000$, would you buy the building and what is the added value generated by your purchase and management of the building?

## Net Present Value

Example - continued
If the building is being offered for sale at a price of $\$ 375,000$, would you buy the building and what is the added value generated by your purchase and management of the building?

$$
\begin{aligned}
& N P V=-375,000+\frac{25,000}{(1.07)^{1}}+\frac{25,000}{(1.07)^{2}}+\frac{475,000}{(1.07)^{3}} \\
& N P V=\$ 57,942
\end{aligned}
$$

## Net Present Value

## Net Present Value Rule

Managers increase shareholders' wealth by accepting all projects that are worth more than they cost.

Therefore, they should accept all projects with a positive net present value.

For mutually exclusive projects, pick the project with the highest positive NPV.

## Net Present Value

Calculating the NPV can be a laborious task. Fortunately, financial calculators can perform this function easily.

| HP-10B |  | HP-12C |  | BAII Plus |
| :---: | :---: | :---: | :---: | :---: |
| -375,000 | CFj | -375,000 | g CFO | CF |
| 25,000 | CFj | 25,000 | g CFj | 2nd \{CLR Work \} |
| 25,000 | CFj | 25,000 | g CFj | -375,000 ENTER |
| 475,000 | CFj | 475,000 | g CFj | 25,000 ENTER |
| 7 | i | 7 | i | 25,000 ENTER |
|  |  | f NPV |  | 475,000 ENTER |
|  | $\begin{gathered} \text { produ } \\ =57,94 \end{gathered}$ |  |  | CPT NPV 7 ENTER CPT |

## Other Investment Criteria

Internal Rate of
Return (IRR) -
Discount rate at which $\mathrm{NPV}=0$.

Rate of Return Rule Invest in any project offering a rate of return that is higher than the opportunity cost of capital.

## Internal Rate of Return

Example
You can purchase a building for $\$ 375,000$. The investment will generate $\$ 25,000$ in cash flows (i.e. rent) during the first three years. At the end of three years you will sell the building for $\$ 450,000$. What is the IRR on this investment?

$$
0=-375,000+\frac{25,000}{(1+I R R)^{1}}+\frac{25,000}{(1+I R R)^{2}}+\frac{475,000}{(1+I R R)^{3}}
$$

IRR = $12.56 \%$

## Internal Rate of Return

Calculating the IRR can be a laborious task. Fortunately, financial calculators can perform this function easily.

| HP-10B |  | HP-12C |  | BAII Plus |
| :---: | :---: | :---: | :---: | :---: |
| -375,000 | CFj | -375,000 | g CF0 | CF |
| 25,000 | CFj | 25,000 | g CFj | 2nd \{CLR Work |
| 25,000 | CFj | 25,000 | g CFj | -375,000 ENTER】 |
| 475,000 | CFj | 475,000 | g CFj | 25,000 ENTER $\downarrow$ \ |
| \{IRR/YR \} |  | f IRR |  | 25,000 ENTER $\downarrow \downarrow$ |
|  |  | 475,000 ENTER $\downarrow$ |
| All produce IRR=12.56 |  |  |  | IRR CPT |

## Internal Rate of Return



## Internal Rate of Return

## Example

You have two proposals to choice between. The initial proposal has a cash flow that is different than the revised proposal. Using IRR, which do you prefer?

| Project | $\mathrm{C}_{0}$ | $\mathrm{C}_{1}$ | $\mathrm{C}_{2}$ | $\mathrm{C}_{3}$ | IRR | NPV@7\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial Proposal | -350 | 400 |  |  | $14.29 \%$ | $\$$ | 23,832 |
| Revised Proposal | -375 | 25 | 25 | 475 | $12.56 \%$ | $\$$ | 57,942 |

## Internal Rate of Return <br> IRR = 3\% and $25 \%$



## Payback Method

## Payback Period - Time until cash flows recover the initial investment of the project.

The payback rule specifies that a project be accepted if its payback period is less than the specified cutoff period. The following example will demonstrate the absurdity of this statement.

## Payback Method

The three project below are available.The company accepts all projects with a 2 year or less payback period. Show how this will impact our investment decision.

Cash Flows

| Proj. | $\mathrm{C}_{0}$ | $\mathrm{C}_{1}$ | $\mathrm{C}_{2}$ | $\mathrm{C}_{3}$ | Paybac | NPV @ 10\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A | -2000 | +500 | +1000 | +10000 | 2+ | +6,794 |
| B | -2000 | +1000 | $+1000$ | 0 | 2 | - 264 |
| C | -2000 | 0 | +2000 | 0 | 2 | - 347 |

## Capital Rationing

Capital Rationing - Limit set on the amount of funds available for investment.

- Soft Rationing - Limits on available funds imposed by management.
- Hard Rationing - Limits on available funds imposed by the unavailability of funds in the capital market.


## Profitability Index

| Project | PV | Investment | NPV | Profitability <br> Index |
| :---: | :---: | :---: | :---: | :---: |
| L | 4 | 3 | 1 | $1 / 3=.33$ |
| M | 6 | 5 | 1 | $1 / 5=.20$ |
| N | 10 | 7 | 3 | $3 / 7=.43$ |
| O | 8 | 6 | 2 | $2 / 6=.33$ |
| P | 5 | 4 | 1 | $1 / 4=.25$ |

## Investment Timing

Example:
You may purchase a computer anytime within the next five years. While the computer will save your company money, the cost of computers continues to decline. If your cost of capital is $10 \%$ and given the data listed below, when should you purchase the computer?

| Year | Cost | PV Savings | NPV at Purchase | NPV Today |
| :--- | :--- | :--- | :--- | ---: |
| 0 | 50 | 70 | 20 | 20.0 |
| 1 | 45 | 70 | 25 |  |
| 2 | 40 | 70 | 30 |  |
| 3 | 36 | 70 | 34 | Date to purchase |
| 4 | 33 | 70 | 37 |  |
| 5 | 31 | 70 | 39 |  |

## Equivalent Annual Annuity (Cost)

Equivalent Annual Annuity (Cost) - The payment per period with the same present value as the cash flows.

- Calculate the NPV of both projects.
- Use NPV as your present value and find the appropriate annuity payment.


## Equivalent Annual Annuity (Cost)

Given the following costs of operating two machines and a 6\% cost of capital, select the lower cost machine using equivalent annual cost method.

Year Annuity

| Mach. 0 | 1 | 2 | 3 | PV@6\% | Payment |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| D | -15 | -4 | -4 | -4 | -25.69 | -9.61 |
| E | -10 | -6 | -6 |  | -21.00 | -11.45 |

## Replacement Chain Method

| 0 | 1 | 2 | 3 | 4 | 5 | 6 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| -15 | -4 | -4 | -4 |  |  |  |
|  |  |  | -15 | -4 | -4 | -4 |
|  |  |  |  |  |  |  |
|  |  | -4 | -19 | -4 | -4 | -4 |
| -15 | -4 | -4 |  |  |  |  |

NPV @ 6\%=\$-47.26
Select Project A

| 0 | 1 | 2 | 3 | 4 | 5 | 6 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| -10 | -6 | -6 |  |  |  |  |
|  |  | -10 | -6 | -6 |  |  |
|  |  |  |  | -10 | -6 | -6 |
|  |  |  |  |  |  |  |
| -10 | -6 | -16 | -6 | -16 | -6 | -6 |

NPV @ $6 \%=\$-56.30$

